

**Agenda for the January 17, 2012  
Regular Meeting of Directors  
of Heartland Institute**

- [1] Call to order at 2:00 p.m. CST.
- [2] Read and approve Minutes from the October 18, 2011 Meeting of Directors.
- [3] Report of the Nomination Committee:
  - A. Nomination of Chuck Lang to a 3-year term.
  - B. Proposed bylaws amendments re number of directors and quorum.
- [4] Proposal to change date of July 24 Board meeting to June 21, to encourage directors to attend the President's Council Retreat on Friday, June 22, 2012.
- [5] Report on Directors and Officers insurance
- [6] Report of Government Relations Committee
- [7] Report of Development Committee
- [8] Program Report by President Joseph Bast
- [9] Fourth Quarter Financial Report
- [10] Deferred Compensation Account
- [11] 2012 Proposed Budget and Fundraising Plan
- [12] Dave Padden Memorial – Some Ideas
- [13] Art Margulis: Does Heartland need a Long-Term Plan?
- [14] New and old business
- [15] Confirm dates for next Board meetings: In 2012, April 24, July 24 (?), and October 25; in 2012, January 24, April 25, July 25, and October 24.
- [16] Adjourn (5:00 p.m.)

**When, Where:** Tuesday, January 17, at 2:00 p.m. central time, at McGuireWoods, 77 West Wacker Street, 44th Floor, Chicago, Illinois. To participate by phone, call 866-292-2994 and enter the following passcode: \*3 2 3 3 6 8 4\* (make sure to dial the asterisks before and after the number). *Questions?* Call Zwahy'yah McElrath at 312/377-4000.